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Central Finance and Contracts Unit

The Civil Society Facility EU - Turkey Intercultural Dialogue: Museums (ICD-MUSE)

Grant Application Form

Budget line: BL 22 02 01

Reference: CFCU/TR0803.02-02/MUSE

Deadline for submission of concept notes and applications 20 August 2010

Title of the action:	DEMSA Collection International Art Exhibition & Conference Istanbul 2011
Location(s) of the action:	Istanbul Turkey
Name of the applicant	DEMSA İç ve Dış Tic. A.Ş. (DEMSA Collection)
Nationality of the applicant ¹	Turkish

Dossier No	
Dossiel 140	
(for official use only	<i>v</i>)

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The statutes must make it possible to ascertain that the organisation was set up by an act governed by the national law of the country concerned. In this respect, any legal entity whose statutes have been established in another country cannot be considered an eligible local organisation.





EuropeAid ID ²	EuropaAid/130081/C/ACT/TR								
Legal status ³	Professional Organisation								
Partner(s) ⁴	DEMSA Group A.S (Demsa Collection) TR-2010-CJH-1208314477, Turkish London Business Guide Org (ARP Group), LBG, IO, 217 British								
Total eligible cost of the action (A)	Amount requested from the Contracting Authority (B) % of total eligible cost action (B/Ax100)								
[EUR 157300]	[EUR120000] % 39.18								
Total duration of the action:	12 months								

Contact details for the purpose of this action:								
Postal address:	DEMSA İÇ VE DIŞ TİC. A.Ş. (Demsa Collection) Kısıklı cad.No.43 Altunizade 34662 Istanbul/Turkey							
Telephone number: Country code + city code + number	+90 (216) 651 73 80 - 88							
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Contact person for this action:	Abdullah Pehlivan							
Contact person's email address:	abdullahpehlivan@demsagroup.com							
Website of the Organisation www.demsagroup.com								

² To be inserted if the organisation is registered in PADOR. This number is allocated to an organisation which registers its data in PADOR. For more information and to register, please visit http://ec.europa.eu/europeaid/onlineservices/pador
E.g. non profit making, governmental body, international organisation

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Add as many rows as partners

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PART A. CONCEPT NOTE

I. INSTRUCTIONS FOR THE DRAFTING OF THE CONCEPT NOTE

There is no specific template for the Concept Note but the applicant has to ensure that the text of his/her concept note:

- does not exceed 4 full pages (A4 size) of Arial 10 characters with 2 cm margins;
- responds, in the same sequence, to the headings listed below. It is expected that the size of each section will reflect the relative importance of each heading (ref max scores in the evaluation grid and in the Guidelines). The applicant may provide any additional information that he/she may deem useful for the evaluation, but which might not have been specifically requested (e.g. added value and/or synergy with other similar interventions past, present, or planned activities, multiplier or spill-over effects, why the applicant is the best placed for the implementation of the action etc). The evaluation will be carried out in accordance with the evaluation grid and it will be based solely on the information provided by the applicant in the concept note.
- Is drafted as clearly as possible to facilitate its assessment.

1. Relevance of the Action

		Provide a general presentation and analysis of the problems and their interrelation at all levels.
		Identify clearly specific problems to be addressed by the action.
		Include a brief description of the target groups and final beneficiaries.
		Demonstrate the relevance of the proposal to the needs and constraints in general of the target country(ies) or region(s) and to the target groups/final beneficiary groups in particular.
		Demonstrate the relevance of the proposal to the objectives and priorities and requirements of the call for proposals (point 1.2 of in the Guidelines for grant applicants).
2.	D	escription of the action and its effectiveness
		Provide a description of the proposed action including, where relevant, background information that led to the presentation of this proposal. This should include:
		a description of the overall objective of the action, duration, expected results;
		a description of the proposed activities and their effectiveness;
		involvement of any implementing partners, their role and relationship to the applicant, if applicable;
		other possible stakeholders (national, local government, private sector, etc.), their anticipated role and/or potential attitudes towards the project.
3.	S	ustainability of the action
		Provide an initial risk analysis and possible contingency plans. This should include at least a list of risks associated with each main activity proposed accompanied by relevant corrective measures to mitigate such risks. A good risk analysis would include a range of risk types including physical, environmental, political, economic and social risks.
		Give the main preconditions and assumptions during and after the implementation phase.
		Explain how sustainability will be secured after completion of the action. This can include aspects of necessary measures and strategies built into the action, follow-up activities, ownership by target groups etc.

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PART B. FULL APPLICATION FORM

I. THE ACTION

To be submitted by all applicants

Reference of the Call for	TR0803.02-02/ICD-MUSE/
Proposals	
Title of the Call for Proposals	The Civil Society Facility – EU-Turkey Intercultural Dialogue:
	Museums
Name of the applicant	DEMSA İç ve Dış Tic. A.Ş (Demsa Collection)

1. **DESCRIPTION**

1.1. Title

DEMSA Collection International Art Exhibition & Conference Istanbul 2011

1.2. Location(s)

Turkey Istanbul

1.3. Cost of the action and amount requested from the Contracting Authority

Total cost of the action (A)	Amount requested from the Contracting Authority (B)	% of total eligible cost of action (B/Ax100)
[EUR/306300.]	[EUR120000.]	%39.2

Please note that the cost of the action and the contribution requested from the Contracting Authority have to be expressed in national currency.

1.4. Summary (max 1 page)

Total duration of the action	12 months
Objectives of the action	Art Exhibitions, Conference & Workshops
	Diversity International Events

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3.	International Exhibitions
4	Cultural Dialogue

Diversity

- 2. International Events
- 3. International Exhibitions
- 4. Cultural Dialogue
- 1. Attendance numbers of exhibitions will be main indicator
- 2. Participations on panels, conference and workshop
- 3 Media

Professions circulation: Workshops, Conference, Panels...

Mutual feedback: Workshops, Conference, Panels and Educational programme

Liaise: Exhibition, education, staff exchange, publication etc..

Islamic culture, art and social life have become an area of great interest during the last decade. Several countries including Qatar, Dubai, and Turkey are committed to creating museums, international art fairs and biennials of modern and contemporary art devoted the their own artists. Recent interest on the part of the world art circles in the east, Istanbul's selection as the 2010 European Capital of Culture, foreign media's increasing interest in the Istanbul Biennial and fairs. Because of that reasons we will plan two international exhibitions and workshops before the establish Demsa Museum.

The exhibits and workshops greatly demonstrate the similarities and differences that exist between these two cultures. Artifacts and paintings allow the public to gain an understanding of these two cultures and how they either contradict or correlate with each other. The exhibits provide a brief history of the west and east divides and how it has fluctuated over the years. It questions the divide and the way it is portrayed in media and history as a vast divide. The exhibits contains picture sources, extracts of text and artifacts that all show the friendships that have existed between eastern and western cultures for many years. The exhibit also connotes the way in which these two cultures have influenced each others art.

Briefly, we will intend to establish a cultural bridge between east and west.

Partner(s)

London Business Guide Org (ARP Group), LBG, IO, 217 British

Target group(s)⁵

A: Professionals: Sharing experiences (collectioners, Painters exc.)

B: Children, youngsters, researchers, elderly people, handicapped people:

Learn about art, artists, world cultures, through fun activities

C: Family: Family-friendly publication, teacher's guides, video and film.

In addition, considering that till now there has not been any institution to carry over the visual experience of the Turkish painting, an extensive archive built up with a new technological system is envisioned. Demsa Collection should include various features, in order to appeal to different layers within the society (children, youngsters, researchers, elderly people,

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⁵ "Target groups" are the groups/entities who will be directly positively affected by the project at the Project Purpose level – See paragraph 2.3 in Section II for the list.

	handicapped people etc.)							
Final beneficiaries ⁶	Istanbul's selection as the 2010 European Capital of Culture, foreign media's increasing interest in the Istanbul Biennial and fairs. Because of that reasons we will plan two international exhibitions and workshops before the establish Demsa Museum.							
	The exhibits and workshops greatly demonstrate the similarities and differences that exist between these two cultures. Artifacts and paintings allow the public to gain an understanding of these two cultures and how they either contradict or correlate with each other. The exhibits provide a brief history of the west and east divides and how it has fluctuated over the years. It questions the divide and the way it is portrayed in media and history as a vast divide. The exhibits contains picture sources, extracts of text and artifacts that all show the friendships that have existed between eastern and western cultures for many years. The exhibit also connotes the way in which these two cultures have influenced each others art.							
	Briefly, we will intend to establish a cultural bridge between east and west.							
Estimated results	If we present our self rightly we can have a voice in the art world. Demsa Museum (Collection) will be known internationally. Turkish attendance will have a chance to follow European art world.							
Main activities	I. Exhibition October 2011 Subject: Selection of Demsa Collection Place: Tophane-i Amire, Istanbul							
	Conference and workshop October 2011, Lütfi Kırdar, Istanbul Subject: Discuss the Turkish art & Museology							
	Social Events: Istanbul excursion, press conference, Dinner October 2011, Lütfi Kırdar, Istanbul							
	II. Exhibition March 2012 Subject: Selection of contemporary artworks (International) Place: Antrepo 5, Istanbul							
	Conference and workshop March 2012, Lütfi Kırdar, Istanbul Subject: New trends in the art world							
	We are also focusing on contemporary international temporary exhibitions as much as the permanent exhibition. For that reason we would like to invite significant professions. Their names and subject are as follows:							
	Nicolas Bourriaud (Palais de Tokyo, Paris) 2009 He curated the fourth Tate Triennial, entitled Altermodern. Subject: Modernism, Postmodernism and Alter modernism							
	Dan Cameron (CAC, USA), In 2003 Cameron served as Artistic Director for the 8th Istanbul Biennial, entitled Poetic Justice, director of Contemporary Arts Center (CAC), New Orleans Subject: New trends in the art world							

[&]quot;Final beneficiaries" are those who will benefit from the project in the long term at the level of the society or sector at large. 2010

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Frances Morris (Head of Collections (International Art) at Tate Modern, London)

Subject: New Media and Display Strategy

Our collection consists of modern painting which is mostly French modernism reflection. We want to cooperate with specialist Stephan Guegan whose subject is French Impressionism. He will curate Manet exhibition for D'orsay Museum in 2011.

Subject: French Impressionism and Turkish Impressionism

Our collection also has got calligraphy section. Linda Komaroff is an Islamic art director in LACMA, Los Angeles who knows our collection and their value. We can discuss calligraphy exhibition strategy in contemporary museology.

Subject: Turkish Calligraphy in Islamic world

We will also invite Turkish and foreigner artists for workshop.

- 1. Gerhard Richter (1932-)
- 2. David Hockney (1937-)
- 3. Richard Serra (1939-)
- 4. Anselm Kiefer (1945-)
- 5. Marina Abramovic (1946-) performance artist
- 6. Jeff Koons (1955-)
- 7. Maurizio Cattelan (1960-)
- 8. Vanessa Beecroft (1969-) (Fashion and art)
- 9. Kutluğ Ataman (1961-)
- 10. Nezahat Ekici

1.5. Objectives (max 1 page)

Begun in a professional sense approximately 12 years ago by Cengiz Çetindoğan, Demsa Collection was officially established as a department under the Demsa Group in 2006, and now the Demsa Collection is the base of a project of transforming a private collection into a public museum.

The museum will be located on the Golden Horn: the famous historical peninsula with a unique geographical charm and beauty. Being a major port, the Golden Horn region has always acted as a cultural center since the Byzantine period. Today it is becoming a museum island surrounded by universities and museum buildings. The museum's architectural project will be handled by international awards winning architect Zaha Hadid. It's of major importance that the museum will be the first building in Turkey being designed as a museum building. The system will be built by GCAM professional consulting firm. Contentwise, the collection is rich and extensive. Considering all these aspects, there is no doubt it will fill the void for a reference museum in Istanbul.

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Our collection consists of 2 main sections. The first section embodies very rare and valuable works such as calligraphies, the hilyes and the Korans from the Ottoman period. The second section is made up of classical, modern and contemporary works, ranging from the earliest examples of canvas painting from the late 19th century to today. The collection can be said to consist predominantly of painting, but the number of sculptures is not insignificant either. Without focusing on a particular period or style, our collection covers a historically wide range of works, starting from the 19th century, the time of first paintings in the western sense for department of painting. For this reason, it can be said that the names that define the periods and the artists that belong to these periods have been given a particular and primary place.

Our purpose (and also exhibition Strategy) is to share the Turkish art history with the public through a large and comprehensive collection. We are also focusing on contemporary international temporary exhibitions as much as the permanent exhibition. In sum, Demsa Collection wants to integrate the local and global perspectives in its museum design structure and exhibition strategies.

The collection adopts a strategy that goes along with the contemporary curatorial approach.

Acquisition Strategy: All works proposed for acquisition, including works proposed as promised gifts for future acquisition, must first be recommended by the curatorial staff and approved by the Cengiz Çetindoğan.

Donations Strategy: Donations will be received if the art works are in the same standard and good quality like our collection's pieces. Demsa Collection will also consider the provenance of the art works.

Exhibition Strategy: Set in the museum that is planned to be established, the collection demonstrates the general profile of the Turkish art from its inception on. Thanks to temporary exhibitions the contemporary section will outshine. That's why two temporary exhibition grounds are required in the museum where international works are planned to be displayed.

We also wish to make a physical and technical collaboration with existing museums and those that will be built in the future, and internationally we are willing to hold common exhibitions with museums abroad.

Educational Strategy: The collection will be backed up by educational programs about art. Relevant workshops, lectures and panels will be held. Scientific editions will be published.

a. Children: Learn about art, artists, world cultures, through fun activities b. Family: Family-friendly publication, teachers guides, video and film.

In addition, considering that till now there has not been any institution to carry over the visual experience of the Turkish painting, an extensive archive built up with a new technological system is envisioned. Demsa Collection should include various features, in order to appeal to different layers within the society (children, youngsters, researchers, elderly people, handicapped people etc.)

Target Attendance Strategy: Our aim is to transform museums into a cultural complexes with gift shops, restaurants, conference halls, movie theaters, temporary exhibition halls and bookstores, and in this manner reach different age groups from different levels.

Planned staffing structure:

- An Advisory Council of 7 to 10 members
- Museum Manager and Secretary (2)
- Curatorial Team (2)
- General Secretary for Exhibition Budget Planning
- Exhibition Specialists (3) for Exhibition Catalogs and Conference Coordination
- Accounting (1)
- Guides (2) outsourced

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- Training (3) Whenever guides or trainings are needed, assistant students from universities' art departments will be provided
- IT (2)
- Archives (1)
- Advertisement and Marketing (1) for sponsorship, publishing, advertising, renting spaces
- Head of Security (1) contract with a security company for a 7/24 service (70) including cleaning and gardening staff
- Office boys (2) for storage room and office errands
- Technical staff (4) carpenter, electrician, plumber, etc.
- Service employee (1)
- Restoration department

1.6. Relevance of the action (max 3 pages)

Demsa Museum role in the international platform: Interest in Middle East has grown dramatically since the destruction of the World Trade Towers on September 11, 2001, and subsequent wars in Afghanistan and Iraq. Briefly, Islamic culture, art and social life have become populer/significant for the last decade. We can easily recognize that on contemporary art. Artists such as Ghada Amer, Kader Attia, Kutlug Ataman, Shirin Neshat, Nezahat Ekici, etc are recognized as significant figures on the international scene. They appear regularly in exhibitions around the world, and are represented by some of the most important dealers in the world. Dubai and Istanbul are important commercial forum for contemporary art from the Middle East, while both Sothbey's and Christie's have opened branches to cater to the growing market there. New Publications, such as Transglobe, Bidoun, Canvas are devoted to the work of contemporary artists from Middle East. For Example, Transglobe published Unleashed: Contemporary Art From Turkey by editors Hossein Amirsadeghi & Maryam Homayoun Eisler in 2010 from London. Symposiums has organized on Islamic culture and contemporary art or contemporary art in Middle east, etc.. by important museums such as Tate in London, MOMA in New York, Royal Ontario Museum in Toronto... Several countries, Qatar, Dubai, Istanbul, among the others, are committed to creating museums, international art fair and biennials of modern and contemporary art devoted the their artists.

We have decided to devote temporary exhibitions to works of significant interest to the tradition. We are planning series exhibitions about tradition & contemporary version. We aim is that to demonstrated the continuity the present with the past, tradition with innovation, the local with the global.

In that way Demsa Collection will provide cultural dialogue between East and West. It will give an opportunity to develop artist and professions circulation as an international platform.

It means Demsa Museum will display mutual exhibition with its partnership. Demsa will be developing the project about exchanging of young artist for supporting them. And also Demsa will focus educational program. When museums/institutions deal with each other as a partner Demsa will exchange staff's and students to others. All of these reasons Demsa will take integrationist role between East and West.

Islamic culture, art and social life have become an area of great interest during the last decade. Several countries including Qatar, Dubai, and Turkey are committed to creating museums, international art fairs and biennials of modern and contemporary art devoted the their own artists. Recent interest on the part of the world art circles in the east, Istanbul's selection as the 2010 European Capital of Culture, foreign media's increasing interest in the Istanbul Biennial and fairs. Because of that reasons we will plan two international exhibitions and workshops before the establish Demsa Museum.

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portrayed in media and history as a vast divide. The exhibits contains picture sources, extracts of text and artifacts that all show the friendships that have existed between eastern and western cultures for many years. The exhibit also connotes the way in which these two cultures have influenced each others art.

1.7. Description of the action and its effectiveness (max 14 pages)

Interest in Middle East has grown dramatically since the destruction of the World Trade Towers on September 11, 2001, and subsequent wars in Afghanistan and Iraq. Briefly, Islamic culture, art and social life have become populer/significant for the last decade. We can easily recognize that on contemporary art. Artists such as Ghada Amer, Kader Attia, Kutlug Ataman, Shirin Neshat, Nezahat Ekici, etc are recognized as significant figures on the international scene. They appear regularly in exhibitions around the world, and are represented by some of the most important dealers in the world. Dubai and Istanbul is important commercial forum for contemporary art from the Middle East, while both Sothbey's and Christie's have opened branches to cater to the growing market there. New Publications, such as Transglobe, Bidoun, Canvas are devoted to the work of contemporary artists from Middle East. For Example, Transglobe published Unleashed: Contemporary Art From Turkey by editors Hossein Amirsadeghi & Maryam Homayoun Eisler in 2010 from London. Symposiums has organized on Islamic culture and contemporary art or contemporary art in Middle east, etc.. by important museums such as Tate in London, MOMA in New York, Royal Ontario Museum in Toronto... Several countries, Qatar, Dubai, Istanbul, among the others, are committed to creating museums, international art fair and biennials of modern and contemporary art devoted the their artists.

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Demsa Company is pioneering and entrepreneurial:

The institutions that share their experience and knowledge with their target clients through their museums strengthen both their brand names and their corporate identities. In our day, economic success is closely related to an institution's ability to express itself to both the domestic and foreign target clients; its longevity in the market; the whole field of public relations; and its instutional identity. The institutions show an effort not only in these matters but also in conserving the cultural heritage, which contributes to both the identity and the positive image of the institution.

Operating internationally in the fields of fashion, media, construction, and tourism Demsa Group has a similar vision, and therefore has expanded its institutional artistic activities through its present collection. Demsa Group will be particularly cooperating with the fashion and media sectors, thus presenting its well-established corporate identity.

1.8. Methodology (max 4 pages)

Partners:

- 1 Demsa Group (Demsa Collection) from Istanbul, Turkey
- 2 London Business Guide Organisation (LBG) from London,UK

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Demsa is the project owner and Event Organisator

LBG is a partner for the project from London to collect delegates from EU countries for event which is going to be in Istanbul.

DEMSA Group:

who offered the worldwide known brands of the world to the choice of Turkish consumers in 2000 with his exclusive concept of service, is today the Turkish Representative of 13 international brands: Harvey Nichols, Gianfranco Ferre, Just Cavalli, Ice Iceberg, M Missoni, Marc Cain, D&G, Gerard Darel, Guess, Fornarina, Laura Ashley, Mothercare, ELC, Charles & Keith.

While Demsa Group is offering the products of the designers who have reputation at international fashion sector as well as numerous exclusive brands, the Group is targeting to give you the most unique and perfect service with Demcard Special Customer Program, which considers your brand choices and personal taste, and which makes shopping as enjoyable as ever.

DEMSA COLLECTION, begun in a professional sense approximately 12 years ago by Cengiz Çetindoğan, Demsa Collection was officially established as a department under the Demsa Group in 2006, and now the Demsa Collection is the base of a project of transforming a private collection into a public museum.

The museum will be located on the Golden Horn: the famous historical peninsula with a unique geographical charm and beauty. Being a major port, the Golden Horn region has always acted as a cultural center since the Byzantine period. Today it is becoming a museum island surrounded by universities and museum buildings. The museum's architectural project will be handled by international awards winning architect Zaha Hadid. It's of major importance that the museum will be the first building in Turkey being designed as a museum building. The system will be built by GCAM professional consulting firm. Contentwise, the collection is rich and extensive. Considering all these aspects, there is no doubt it will fill the void for a reference museum in Istanbul.

London Business Guide Organisation (LBG):

LBG is engaged in Business Consulting, International Marketing, access to finance in the EU, Consulting for EU funding, organising International Dinner Conference & Business Networking Events, Business training and workshops, Social business projects management & Art Collection, Publishing Business Directory UK-EU, Start-up business services for SMEs and provides a wide range of management, marketing, new business development services to local enterprises as well as foreign companies.

LBG is a well established business, offering Business Support services in the UK to a wide variety of clients. The company, which is based in Soho London, was set-up in 2003 and has many years experience in the Organisational Development Trade and business consultancy. LBG has been working to improve the infrastructure of minority business community in the UK in order to enable the community to contribute more effectively to the British economy. LBG is also a private umbrella business organisation, offering Business Support Services (Business Consulting, access to finance, Business Plans, Business Project Management & Art Collection, Business Marketing) in the UK to clients and members in EU countries. LBG has a satisfied network of clients, based throughout the UK and EU, including SMEs businesses in London. LBG was initially established for the purpose of serving UK business activities. LBG exists to assist and promote the development of business community in London and elsewhere in the UK. It is a comprehensive business resource centre for companies. Its mission is to provide businesses with topical information, management tools, promotional programmes, business related products and services and IT support, all to help business owners and entrepreneurs expand and manage their companies more efficiently and profitably.

LBG is established in 2003 by Abdullah R Pehlivan MSc Engineer, Director for London Business Guide Organisation. Abdullah Pehlivan is also the Publishing Director of Turkish Business Directory 2005-11 which is one of the publishing products of London Business Guide awarded by University of Westminster (sponsored by West-Focus) as the most successful entrepreneur of the year 2005 and awarded by Ethnic Business Federation UK as the Organisation of the year 2007.

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LBG also regularly arranges business meetings, Business Networking Events in London that prominent businessmen, governors and politicians from the UK and European Countries are invited.

LBG has been working with different British governmental and private organisations giving business supporting services and training as Train to Gain, Learning and Skills Council (LSC), Business Link, Westminster College, Greater London Authority (GLA), London South Bank University (LSBU) and Think London to deliver training and business services like Business administration courses for start-up business, Management skills NVQ Level 3-4 for SMEs, IT skills for women, customer care and other courses to its customers and members. London Business Guide(LBG) has a satisfied network of clients, based throughout the UK and EU, including SMEs businesses in London. LBG which has more than 25.000 business members in the UK and EU countries managed by Abdullah Pehlivan who has worked within the Management Consultants business for many years. Abdullah Pehlivan is well trained to manage the company, having previously worked for a broad range of companies. Abdullah R Pehlivan is also creator and Editor-in-Chief of the Turkish Business Directory UK-EU.

One of LBG's well-known initiatives has been the annual publication of the Turkish Business Directory UK-EU (ISSN 1755-0130), which provides a platform at all levels of business for Turkish Minority Enterprises in the UK and EU countries. The main goal of this directory is to expand the business potential in the UK of the Turkish business people living in the UK and rest of Europe. Turkish Business Directory UK-EU, which provides a platform at all, levels of business for Turkish Minority Enterprises in the UK. The Directory provides advice on how to set up a business in the UK; information on business networking services; includes profiles of successful businessmen and women in the UK and EU countries, which provide role models and highlight the contribution that the Turkish Business community makes to the UK and EU countries economy

This directory is also focusing on providing a link between the potential businesses and authorities supplying high level service support. With the help of the directory, many business people can meet different agencies, which will promote & consolidate the development of minority businesses.

One of the innovations in the Turkish Business Directory UK-EU is having two special sections on Business Support Services. The first is a feature article under the heading 'Useful Business Information' which explains the purpose and scope of the work of publicly funded business support agencies, whose services are available to business people in the UK. This feature article is accompanied by sponsorship advertorial and advertisements. There is a classified section allowing readers to access business contacts easily. The second section is a listing of business support agencies in the Yellow Pages sections of the Directory which also includes advertising and advertorial. Business sectors will be represented by the diversity & impact of the Turkish Minority Enterprises that contribute to the UK and the EU economies

Project Management team:

Mr Abdullah Pehlivan (www.abdullahpehlivan.com), General Coordinator of the Project, MSc Engineer, International Business Consultant, Director for London Business Guide Organisation and also Publishing Director for Turkish Business Directory UK-EU. He has taken several Business Developments, Administration & Management courses with MSc degree in London. He has also been attending several courses at the Local Business Development and International Business Management Training in the UK and EU. He has more than 17 year's experiences with several international business related companies in EU countries...

In 2003 Mr. Abdullah Pehlivan has founded London Business Guide_(LBG) Organisation which has 25.000 business members in the UK and EU countries. Abdullah Pehlivan is also publishing Director of Turkish Business Directory (2005-11) which is one of the publishing products of London Business Guide awarded by University of Westminster (sponsored by West-Focus) as the most successful Entrepreneur of the year 2005 and awarded by Ethnic Business Federation UK as the Organisation of the year 2007. He has also been working with different British governmental and private organisations giving business

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supporting services and training as Train to Gain, Learning and Skills Council (LSC), Business Link, Westminster College, Greater London Authority (GLA), BEMF, SEL, LSBU and Think London. He is also member of the Social Enterprise London SEL, Social Enterprise Coalition UK and British Association of Journalists BAJ.

He is also an entrepreneur and organiser in the UK-EU, regularly arranges international business meetings and conference; Business Networking Events in London and Istanbul that prominent business people, governors and politicians from the UK and European Countries are invited. http://www.abdullahpehlivan.com/html/events.html

Mrs. Nimet Şahingiray: General Manager for the Collection, Description of role: She manages the team of Demsa in this project. She also cooperates with Demsa staff in that activity.

Ms. Sevil Dolmaci: Project Analyst, Description of role: She specializes in contemporary art. Se prepares all of text about collection and also project. She also cooperates with Demsa staff in that activity.

Mrs. Özlem Erten: Project Archivist, Description of role: She works on collection archive. She also cooperates with Demsa staff in that activity.

1.9. Duration and indicative action plan for implementing the action

Year 1													
	Semester 1								Sen	nester			
Activity	May (1) 2011	2	3	4	5	6	7	8	9	10	11	12	Implementing body
Preparation Activity 1 Collect delegates From EU countries													London Business Guide (LBG)
Execution Activity 1 Hiring the conference Hall and publicity													Demsa Collection
Organising the International Conference and Exhibition in Istanbul													London Business Guide (LBG)
Execution Activity 2 Organising the workshop & Art Exhibition													Demsa Collection
Project monitoring and International Etc.													London Business Guide (LBG)

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1.10. Sustainability (max 3 pages)

The institutions that share their experience and knowledge with their target clients through their museums strengthen both their brand names and their corporate identities. In our day, economic success is closely related to an institution's ability to express itself to both the domestic and foreign target clients; its longevity in the market; the whole field of public relations; and its instutional identity. The institutions show an effort not only in these matters but also in conserving the cultural heritage, which contributes to both the identity and the positive image of the institution.

Operating internationally in the fields of fashion, media, construction, and tourism Demsa Group has a similar vision, and therefore has expanded its institutional artistic activities through its present collection. Demsa Group will be particularly cooperating with the fashion and media sectors, thus presenting its well-established corporate identity.

1.11. Logical framework

2. BUDGET FOR THE ACTION

Fill in Annex B (worksheet 1) to the Guidelines for applicants for the total duration of the action and for its first 12 months. For further information see the Guidelines for grant applicants (Sections 1.3, 2.1.4 and 2.2.5).

			•			
Annex III. Budget for the Action ¹	Year 1 ²					
Costs	Unit	# of units	Unit rate (in EUR)	Costs (in EUR)		
1. Human Resources						
1.1 Salaries (gross salaries including social security charges and other related costs, local staff) ⁴	8	4	1600	51200		
1.1.1 Technical	Per month	12	1800	21600		
1.1.2 Administrative/ support staff	Per month	12	2000	24000		
1.2 Salaries (gross salaries including social security charges and other related costs, expat/int. staff)	Per month	12	1500	18000		
1.3 Per diems for missions/travel ⁵						
1.3.1 Abroad (staff assigned to the Action)	Per diem	10	400	4000		
1.3.2 Local (staff assigned to the Action)	Per diem	10	150	1500		
1.3.3 Seminar/conference participants	Per diem	10	2500	25000		
Subtotal Human Resources				145300		
2. Travel ⁶						
2.1. International travel	Per flight	20	300	6000		
2.2 Local transportation	Per month	10	200	2000		
Subtotal Travel				8000		
			-			

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3. Equipment and supplies ⁷				
3.1 Purchase or rent of vehicles	Per vehicle	10	200	2000
3.2 Furniture, computer equipment	1	6	800	4800
3.3 Machines, tools	4	2	1000	8000
3.4 Spare parts/equipment for machines, tools	2	2	1250	5000
3.5 Other (please specify)	1	2	600	1200
Subtotal Equipment and supplies				21000
4. Local office				
4.1 Vehicle costs	Per month	8	250	2000
4.2 Office rent	Per month	12	1500	18000
4.3 Consumables - office supplies	Per month	12	250	3000
4.4 Other services (tel/fax, electricity/heating, maintenance)	Per month	12	300	3600
Subtotal Local office	1 CI IIIOIIIII	12	300	26600
5. Other costs, services ⁸				
5.1 Publications ⁹	2	2	10000	40000
5.2 Studies, research ⁹	2	2	3000	12000
5.3 Expenditure verification	2	1	1000	2000
5.4 Evaluation costs	2	1	1000	2000
5.5 Translation, interpreters	4	2	300	2400
5.6 Costs of conferences/seminars ⁹	2	2	10000	40000
5.7 Visibility actions ¹⁰	1	2	1000	2000
Subtotal Other costs, services				100400
			Year 1	
Expenses	Unit	# of units	Unit rate (in EUR)	Costs (in EUR)
6. Other	1	2	2500	5000
Subtotal Other				5000
7. Subtotal direct eligible costs of the Action (1-6)				140300
8. Provision for contingency reserve (maximum 5% of 7, subtotal of direct eligible costs of the Action)	1	1	7000	7000
9. Total direct eligible costs of the Action (7+ 8)				147300
10. Administrative costs (maximum 7% of 9, total direct eligible costs of the Action)	1	2	5000	10000
11. Total eligible costs (9+10)				157300

3. EXPECTED SOURCES OF FUNDING

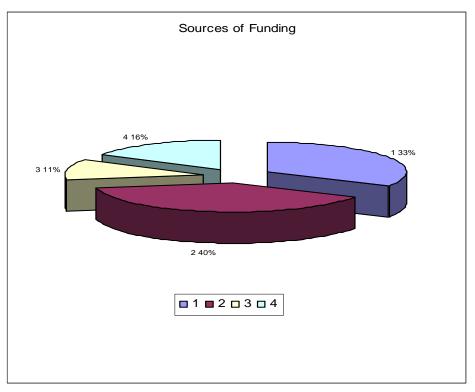
Sources of funding

			Amount	Percentage
			EUR	of total
				%

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		. '			
Applicant's financial contribution					
Demsa Collection			10	01300	33,07
Contribution from the Contracting Authority*			12	20000	39,18
Contribution(s) from other European Institutions or EU Member States					
Name	Conditions				
Contributions from other organisations:					1
Name	Conditions				
London Business Guide Org			3!	5000	11,43
TOTAL CONTRIBUTIONS					
Direct revenue from the Action					
Spronsors for Conference & Art Exhibitions			50	0000	16,32
OVERALL TOTAL			30	06300	100

^{*} This contribution contains 96% of Community and 4% of national public contribution.



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4. EXPERIENCE OF SIMILAR ACTIONS

Project title:		Sector (see section 2.2	of section II): Erasr	mus for Young Entrepre	neurs Pro
Location of	S .		Dates (from 01/03/2010 to dd/mm/yyyy)		
the action	action (EUR)	partner	action (name)	contributed (by donor)	
London 1	145.000	A R Pehlivan	EU Commusion	120.000	2010-
bjectives and re action		enterprise (SME) in and Facilitates access to new and SMEs; Allows expendenter EU country. Ennew entrepreneurs to accusiness in another EU and experience between trepreneurs in SMEs Exchanges of experience their businesses; To enhate EU countries; Network in Erasmus for Young Entrepreneurs and Europe than 100 intermed	other EU country; Ev markets and the sea erienced entrepreneurasmus for Young Encquire relevant skills country. It contributes entrepreneurs. The elsewhere in the EU et and information be ance market access and by building on known the entrepreneurs is financed the entrepreneurs.	Enables the exchange of the potential busing its to develop new constrepreneurs is a project for managing a small the specific objective in order to facilitate the etween entrepreneurs and identification of poweledge and experience of the by the European Company in the properties of the properties o	nced entrepreneur who is running a small or medium-sized of experience between new and experienced entrepreneurs; ess partners; Enhances networking between business people inmercial relations and find out more about opportunities in at initiated by the European Union (EU). It aims at helping or medium-sized enterprise (SME) by spending time in a know-how and fosters cross-border transfers of knowledge as of the programme are: On-the-job-training for new a successful start and development of their business ideas; on obstacles and challenges to starting up and developing stential partners for new and established businesses in other terms of their European countries between entrepreneurs. In mission and operated across 24 EU countries by the help of apport. Their activities are coordinated at European level by memerce and Industry, which acts as Support Office.

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⁷ If the Donor is the European Commission or an EU Member State, please specify the EC budget line, EDF or EU Member State.

II. THE APPLICANT

EuropeAid ID number ⁸	TR-2010-CJH-1208314477
Name of the organisation	DEMSA İÇ VE DIŞ TİÇ. A.Ş. (DEMSA COLLECTION)

Information requested under this point need only be given in cases where there have been modifications or additions as compared to the information given in the Concept note form.

1. IDENTITY

Legal Entity File number ⁹	
Abbreviation	DEMSA
Registration Number (or equivalent)	429237
Date of Registration	1999
Place of Registration	ISTANBUL
Official address of Registration	KISIKLI CAD No:43 ALTUNİZADE ,ISTANBUL TURKEY
Country of Registration 10/ Nationality 11	TURKEY
E-mail address of the Organisation	demsa@demsagroup.com
Telephone number: Country code + city code + number	+90 216 6517380/88
Fax number: Country code + city code + number	+90 216 6517374
Website of the Organisation	www.demsagroup.com

This number is available to an organisation which registers its data in PADOR. For more information and to register, please visit http://ec.europa.eu/europeaid/work/onlineservices/pador/index_en.htm

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If the applicant has already signed a contract with the European Commission.

For organisations. If not in one of the countries listed in section 2.1.1 of the Guidelines, please justify its location.

For individuals. If not in one of the countries listed in section 2.1.1 of the Guidelines, please justify its location.

	_	_			_
ΡI	R	()	F)	П	ŀ

Legal status	PLC		
Profit-Making	x Yes		
	□ No		
NGO	□ Yes		
1130	x No		
Value based ¹²	□ Political		
value based	□ Religious		
	x Humanistic		
	□ Neutral		
Is your organisation linked with	☐ Yes, parent entity:		
another entity?	(please specify its EuropeAid ID:)		
another entity.	☐ Yes, controlled entity(ies)		
	☐ Yes, family organization / network entity ¹³		
	x No, independent		

2.1. Category

G . 14	Public	Private
Category ¹⁴		
	□ Public Administration	☐ Implementation Agency
	□ Decentralised representatives of	☐ University/Education
	Sovereign States	☐ Research Institute
	□ International Organisation	☐ Think Tank
	□ Judicial Institution	☐ Foundation
	□ Local Authority	☐ Association
	□ Implementation Agency	☐ Media
	□ University/Education	☐ Network/Federation
	□ Research Institute	X Professional and/or Industrial
	□ Think Tank	Organisation
	□ Foundation	☐ Trade Union
	□ Association	☐ Cultural Organisation
	□ Media	☐ Commercial Organisation
	□ Network/Federation	☐ Other Non State Actor
	□ Professional and/or Industrial	
	Organisation	
	□ Trade Union	
	□ Cultural Organisation	
	□ Commercial Organisation	

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Please choose only one set of values.

E.g. confederation / federation /alliance

Please specify 1) the Sector to which your organisation belongs, as defined in its statutes (or equivalent provided by a specify 1) the Sector to which your organisation belongs, as defined in its statutes (or equivalent provided by a specify 1) the Sector to which your organisation belongs, as defined in its statutes (or equivalent provided by a specify 1) the Sector to which your organisation belongs, as defined in its statutes (or equivalent provided by a specify 1) the Sector to which your organisation belongs, as defined in its statutes (or equivalent provided by a specify 1) the Sector to which your organisation belongs, as defined in its statutes (or equivalent provided by a specify 1) the Sector to which your organisation belongs as defined in its statutes (or equivalent provided by a specify 1) the Sector to which your organisation belongs are specify 1) the Sector to which your organisation belongs are specify 1) the Sector to which your organisation belongs are specify 1) the Sector to which your organisation belongs are specify 1) the Sector to which your organisation belongs are specify 1) the Sector to which your organisation belongs are specify 1) the Sector to which your organisation belongs are specify 1) the Sector to which your organisation belongs are specify 1) the Sector to which your organisation belongs are specify 1) the Sector to which your organisation belongs are specify 1) the Sector to which your organisation belongs are specify 1) the Sector to which your organisation belongs are specify 1) the Sector to which your organisation belongs are specify 1) the Sector to which your organisation belongs are specify 1) the Sector to which your organisation belongs are specify 1) the Sector to which your organisation belongs are specify 1) the Sector to which your organisation belongs are specify 1) the Sector to which your organisation belongs are specify 1) the Sector to which your organisation belongs are s document): Public (established and/or funded by a public body) OR Private (established and/or funded by a private entity); 2) in the appropriate column, the Category to which your organisation belongs (ONE CHOICE ONLY).

v	11			Education
X	11	111		Education Education, level unspecified
		111	11110	Education, level unspectfied Education Policy & Admin. Management
			11110	·
				Education Facilities And Training
			11130	Teacher Training Educational Research
		110	11182	
		112	11220	Basic education
				Primary Education
			11230	Basic life skills for youth and adults Early childhood education
		112	11240	
		113	11220	Secondary education
			11320	Secondary education
		114	11330	Vocational Training
		114	11420	Post-secondary education
			11420	Higher Education
	10		11430	Advanced Tech. & Managerial Training
	12	101		Health
		121	12110	Health, general
			12110	Health Policy & Admin. Management
			12181	Medical education/training
			12182	Medical Research
		100	12191	Medical Services
		122	12220	Basic health
			12220	Basic Health Care
			12230	Basic Health Infrastructure
			12240	Basic Nutrition
			12250	Infectious Disease Control
			12261	Health Education
			12281	Health Personnel Development
	13			Population programmes
		130		Population polices/programs and reproductive health
			13010	Population Policy And Admin. Mgmt
			13020	Reproductive Health Care
			13030	Family planning
			13040	Std Control Including HIV/Aids
			13081	Personnel development for population & reproductive health
	14			Water Supply and Sanitation
		140		Water supply and sanitation
			14010	Water Resources Policy/Admin. Mgmt
			14015	Water Resources Protection
			14020	Water supply & sanitation - Large systems
			14030	Basic drinking water supply & basic sanitation
			14040	River Development
			14050	Waste Management/Disposal
			14081	Education & training in water supply and sanitation
	15			Government and Civil Society
		151		Government and civil society, general
			15110	Economic and development policy/planning

Please tick the box for each sector your organisation has been active in the past 7 years. The sectors come from the DAC list set up by the OECD.

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			15120	Public sector financial management
			15130	Legal and judicial development
			15140	Government administration
			15150	Strengthening civil society
			15161	Elections
			15161	Human Rights
			15163	Free Flow Of Information
		1.50	15164	Women's equality organisations and institutions
		152	15010	Conflict prevention an resolution, peace and security
			15210	Security system management and reform
			15220	Civilian peace-building, conflict prevention and resolution
			15230	Post-conflict peace-building (UN)
			15240	Reintegration and SALW control
			15250	Land mine clearance
			15261	Child soldiers (prevention and demobilisation)
	16			Other Social Infrastructure and Service
			16010	Social/welfare services
			16020	Employment policy and admin. mgmt.
			16030	Housing policy and admin. management
			16040	Low-cost housing
			16050	Multisector aid for basic social services
X			16061	Culture and recreation
			16062	Statistical capacity building
h			16063	Narcotics control
			16064	Social mitigation of HIV/AIDS
	21		10004	Transport and Storage
	21	210		1 0
		210	21010	Transport and storage
			21010	Transport Policy & Admin. Management
			21020	Road Transport
			21030	Rail Transport
			21040	Water Transport
			21050	Air Transport
			21061	Storage
			21081	Education & Training In Transport & Storage
	22			Communications
		220		Communications
			22010	Communications Policy & Admin. Mgmt
			22020	Telecommunications
X			22030	Radio/Television/Print Media
			22040	Information and communication technology (ICT)
	23			Energy
		230		Energy generation and supply
			23010	Energy Policy And Admin. Management
			23020	Power Generation/Non-Renewable Sources
			23030	Power Generation/Renewable Sources
			23040	Electrical Transmission/Distribution
			23050	Gas distribution
			23061	Oil-Fired Power Plants
			23062	Gas-Fired Power Plants
			23063	Coal-Fired Power Plants
			23064	Nuclear Power Plants
			23064	Hydro-electric Power Plants
			23066	Geothermal energy

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				23067	Solar energy	
Ocean power Blomass Energy education/training Energy research						
Biomass						
Day					*	
Description Company						
□		2.4		23082	•	
		24	240			
Monetary institutions			240	24010		
Company						
Description Color						
25						
				24081	•	
		25				
31			250			
31						
				25020	Privatisation	
		31				
			311		Agriculture	
				31110	Agricultural Policy And Admin. Mgmt	
				31120		
				31130		
				31140	Agricultural Water Resources	
	П					
□ 31181 □ 31182 □ 31191 □ 31192 □ 31193 □ 31193 □ 31194 □ 31195 □ 3120 □ 31210 □ 31220 □ 31281 □ 31281 □ 31281 □ 31310 □ 31330 □ 31381 □ 31381 □ 31381 □ 31381 □ 31391 Fishery education/training Fishery research Fishery services Industry, Mining and Construction						
			212	31193		
			312	21210		
					· ·	
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				31291	- I	
□ 31320 □ 31381 □ 31382 □ 31391 Fishery education/training Fishery research Fishery services Industry, Mining and Construction Industry			313			
□ 31381 Fishery education/training □ 31382 Fishery research □ 31391 Fishery research Fishery services Industry, Mining and Construction □ 321 Industry						
□ 31382 Fishery research □ 31391 Fishery services □ 32 Industry, Mining and Construction □ 321 Industry						
□ 31391 Fishery services □ 32 Industry, Mining and Construction □ 321 Industry					· · · · · · · · · · · · · · · · · ·	
□ 32 Industry, Mining and Construction □ 321 Industry						
□ 321 Industry				31391		
		32			Industry, Mining and Construction	
□ 32110 Industrial Policy And Admin. Mgmt			321		Industry	
				32110	Industrial Policy And Admin. Mgmt	

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			32120	Industrial development
			32130	Small and medium-sized enterprises (SME) development
			32140	Cottage industries and handicraft
			32140	Agro-Industries
			32162	Forest industries
				Textiles - leather & substitutes
			32163	
			32164	Chemicals
			32165	Fertilizer plants
			32166	Cement/lime/plaster
			32167	Energy manufacturing
			32168	Pharmaceutical production
			32169	Basic metal industries
			32170	Non-ferrous metal industries
			32171	Engineering
			32172	Transport equipment industry
			32182	Technological research and development
		322		Mineral resources and mining
			32210	Mineral/Mining Policy & Admin. Mgmt
			32220	Mineral Prospection And Exploration
			32261	Coal
			32262	Oil and gas
			32263	Ferrous metals
			32264	Non-ferrous metals
			32265	Precious metals/materials
			32266	Industrial minerals
			32267	Fertilizer minerals
			32268	Offshore minerals
		323	22200	Construction
		323	32310	Construction Policy And Admin. Mgmt
	33		32310	Trade and Tourism
		331		Trade policy and regulation
-		331	33110	Trade Policy And Admin. Management
			33120	Trade facilitation
			33130	Regional trade agreements (RTAs)
			33140	Multilateral trade negotiation
			33181	Trade education & training
		222	33161	
		332	22210	Tourism Tourism Policy And Admin Management
	<i>1</i> 1		33210	Tourism Policy And Admin. Management
	41	410		General Environment Protection
		410	41010	General environmental protection
			41010	Environmental Policy And Admin. Mgmt
			41020	Biosphere protection
			41030	Bio-diversity
			41040	Site Preservation
			41050	Flood Prevention/Control
			41081	Environmental education/training
			41082	Environmental research
	43			Other multisector
		430		Other multisector
			43010	Multisector Aid
			43030	Urban Development And Management
			43040	Rural Development
			43050	Non-agricultural alternative development
				• •

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		43081	Multisector education/training		
		43082	Research/scientific institutions		
51			General budget support		
	510		General budget support		
		51010	General budget support		
52			Development food aid/food security		
	520		Development food aid/food security assistance		
		52010	Food Aid / Food Security Programmes		
53			Other commodity assistance		
	530		Other commodity assistance		
		53030	Import support (capital goods)		
		53040	Import support (commodities)		
60			Action relating to debt		
	600		Action relating to debt		
		60010	Action relating to debt		
		60020	Debt forgiveness		
		60030	Relief of multilateral debt		
		60040	Rescheduling and refinancing		
		60061	Debt for development swap		
		60062	Other debt swap Debt buy-back		
72		60063	Emergency and distress relief		
12	720		Emergency and distress relief		
	720	72010	Material relief assistance and services		
		72040	Emergency food aid		
		72050	Relief coordination; protection and support services		
73		,2000	Reconstruction relief and rehabilitation		
	730		Reconstruction relief and rehabilitation		
		73010	Reconstruction relief and rehabilitation		
74			Disaster prevention and preparedness		
	740		Disaster prevention and preparedness		
		74010	Disaster prevention and preparedness		
91			Administrative costs of donors		
	910		Administrative costs of donors		
		91010	Administrative Costs		
92			Support to NGO		
	920		Support to NGO		
		92010	Support to national NGOs		
		92020	Support to international NGOs		
0.2		92030	Support to local and regional NGOs		
93	020		Refugees		
	930	02010	Refugees (in donor countries)		
00		93010	Refugees (in donor countries)		
99	998		Unallocated/unspecified Unallocated/unspecified		
	778	99810	Sectors Not Specified		
		99810	Promotion of Development Awareness		
		99820	riomotion of Development Awareness		

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2.3. Target group(s)

X	All
	Child soldiers
	Children (less than 18 years old)
	Community Based Organisation(s)
	Consumers
	Disabled
	Drug consumers
	Educational organisations (school, universities)
	Elderly people
	Illness affected people (Malaria, Tuberculosis, HIV/AIDS)
	Indigenous peoples
	Local authorities
	Migrants
	Non Governmental Organisations
	Prisoners
	Professional category
	Refugees and displaced
	Research organisations/Researchers
	SME/SMI
	Students
	Urban slum dwellers
	Victims of conflicts/catastrophies
	Women
	Young people
	Other (please specify):

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2. CAPACITY TO MANAGE AND IMPLEMENT ACTIONS

3.1. Experience by Sector (for each sector selected in 2.2.)

Sector	Year(s) of Experience	Experience in the past 7 years	Number of Projects in the past 7 years	Estimated Amount (in thousand Euros) in the past 7 years
Textile	☐ Less than 1☐ 1 to 3 years☐ 4 to 7 years x 7 years +	☐ Less than 1 year☐ 1 to 3 years☐ 4 to 7 years x 7 years +	□ 1 to 5 □ 6 to 10 □ 11 to 20 □ 21 to 50 □ 51 to 200 □ 200 to 500 x 500+	□ Less than 1 □ 1 to 5 □ 5 to 20 □ 20 to 50 □ 50 to 100 □ 100 to 300 □ 300 to 1.000 x 1000+ □ Unknown
Collection	☐ Less than 1 x 1 to 3 years ☐ 4 to 7 years ☐ 7 years +	☐ Less than 1 year x 1 to 3 years ☐ 4 to 7 years ☐ 7 years +	x 1 to 5 □ 6 to 10 □ 11 to 20 □ 21 to 50 □ 51 to 200 □ 200 to 500 □ 500+	□ Less than 1 □ 1 to 5 □ 5 to 20 □ 20 to 50 □ 50 to 100 □ 100 to 300 x 300 to 1.000 □ 1000+ □ Unknown
Media	□ Less than 1 □ 1 to 3 years x 4 to 7 years □ 7 years +	☐ Less than 1 year☐ 1 to 3 years x 4 to 7 years☐ 7 years +	□ 1 to 5 □ 6 to 10 x 11 to 20 □ 21 to 50 □ 51 to 200 □ 200 to 500 □ 500+	□ Less than 1 □ 1 to 5 □ 5 to 20 □ 20 to 50 □ 50 to 100 x 100 to 300 □ 300 to 1.000 □ 1000+ □ Unknown

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3.2. Experience by Geographical area (country or region)

By Geographical area (country or region)	Year(s) of Experience	Number of Projects in this geographical area in the past 7 years	Estimated Amount (in thousand Euros) invested in this geographical area in the past 7 years
Europe EU	□ Less than 1 year □ 1 to 3 years □ 4 to 7 years x 7 years +	□ 1 to 5 □ 6 to 10 □ 11 to 20 □ 21 to 50 □ 51 to 200 □ 200 to 500 x 500+	☐ Less than 1 ☐ 1 to 5 ☐ 5 to 20 ☐ 20 to 50 ☐ 50 to 100 ☐ 100 to 300 ☐ 300 to 1.000 ☐ 1000+ x Unknown
Eastern Europe	☐ Less than 1 year☐ 1 to 3 years x 4 to 7 years☐ 7 years +	□ 1 to 5 □ 6 to 10 □ 11 to 20 x 21 to 50 □ 51 to 200 □ 200 to 500 □ 500+	□ Less than 1 □ 1 to 5 □ 5 to 20 □ 20 to 50 □ 50 to 100 □ 100 to 300 x 300 to 1.000 □ 1000+ □ Unknown
Europe non-EU	□ Less than 1 year □ 1 to 3 years □ 4 to 7 years x7 years +	□ 1 to 5 □ 6 to 10 □ 11 to 20 □ 21 to 50 □ 51 to 200 □ 200 to 500 x 500+	□ Less than 1 □ 1 to 5 □ 5 to 20 □ 20 to 50 □ 50 to 100 □ 100 to 300 □ 300 to 1.000 x 1000+ □ Unknown

Indicative list of regions

- Europe EU
- Europe non-EU
- Eastern Europe
- Central America
- South America
- South-East Asia
- North-East Asia
- South Asia
- Central Asia
- Mediterranean
- Gulf Countries
- Eastern Africa
- Central Africa
- Western Africa
- Southern Africa
- Indian Ocean
- CaribbeanPacific

Cross-reference of experience by Sector and by Geographical area:

Sector(s) (as selected in 2.2)	Geographical area(s) (country or region, as identified previously)		
Textile	 Europe EU Europe non-EU Central America Eastern Europe 		

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3.3. Resources

3.3.1 Financial data. Please provide the following information, if applicable, on the basis of the profit and loss account and balance sheet of your organisation, amounts in thousand Euros

Year	Turnover or equivalent	Net earnings or equivalent	Total balance sheet or budget	Shareholders' equity or equivalent	Medium and long-term debt	Short-term debt (< 1 year)
2009	88000	2000	169000	40000	103000	27000
2008	64000	-1000	124000	29000	74000	21000
2007	63000	2000	109000	33000	48000	29000

3.3.2. Financing Source(s) (please tick the source(s) of the revenues of your organisation and specify the additional information requested)

Year	Source	Percentage (total for a given year must be equal to 100%)	Number of fee- paying members (only for source = Member's fees)
N	□ EU Commission		N/A
N	☐ Member States Public Bodies		N/A
N	☐ Third Countries Public Bodies		N/A
N	□ United Nations		N/A
N	☐ Other International Organisation(s)		N/A
N	X Private Sector	100	N/A
N	□ Member's fees		
N	□ Other (please specify):		N/A
N	Total	100%	N/A

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Year	Source	Percentage (total for a given year must be equal to 100%)	Number of fee-paying members (only for source = Member's fees)
N – 1	□ EU Commission		N/A
N – 1	☐ Member States Public Bodies		N/A
N – 1	☐ Third Countries Public Bodies		N/A
N – 1	☐ United Nations		N/A
N – 1	☐ Other International Organisation(s)		N/A
2008	X Private Sector	100	N/A
N-1	□ Member's fees		
N-1	□ Other (please specify):		N/A
N-1	Total	100%	N/A
N-2	□ EU Commission		N/A
N-2	☐ Member States Public Bodies		N/A
N-2	☐ Third Countries Public Bodies		N/A
N-2	□ United Nations		N/A
N-2	☐ Other International Organisation(s)		N/A
2007	□ Private Sector	100	N/A
N-2	□ Member's fees		
N-2	☐ Other (please specify):		N/A
N-2	Total	100%	N/A

Year	Name of approved auditor	Period of validity
2009	N Accountant	From 01/01/2009 to 31/12/2009
2008	N Accountant	From 01/01/2008 to 31/12/2008
2007	N Accountant	From 01/01/2007 to 31/12/2007

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3.3.3. Number of staff (full-time equivalent) (please tick one option for each type of staff):

Type of staff	Paid	Unpaid
HQ Staff: recruited and based in	□ < 10	□ < 10
Headquarters (located in Developed Country)	$\Box > 10 \text{ and} < 50$	$\Box > 10 \text{ and} < 50$
Country)	$\Box > 50 \text{ and} < 100$	$\Box > 50 \text{ and} < 100$
	x > 100	□ > 100
	□ N/A	x N/A
Expat Staff: recruited in Headquarters	□ < 10	□ < 10
(located in Developed Country) and based in Developing Country	$\Box > 10 \text{ and} < 50$	$\Box > 10 \text{ and} < 50$
based in Developing Country	$\Box > 50 \text{ and} < 100$	$\Box > 50 \text{ and} < 100$
	x > 100	□ > 100
	□ N/A	x N/A
Local staff: recruited and based in	□ < 10	□ < 10
Developing Country	$\Box > 10 \text{ and} < 50$	$\Box > 10 \text{ and} < 50$
	$\Box > 50 \text{ and} < 100$	$\Box > 50 \text{ and} < 100$
	x > 100	□ > 100
	□ N/A	x N/A

3. LIST OF THE MANAGEMENT BOARD/COMMITTEE OF YOUR ORGANISATION

Name	Profession	Function	Country of Nationality	On the board since
Mr Cengiz Çetindogan	Director	President	Turkish	1999
Ms Demet Çetindoğan	Operating Director	Vice-President	Turkish	1999

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III. PARTNERS OF THE APPLICANT PARTICIPATING IN THE ACTION

1. DESCRIPTION OF THE PARTNERS

This section must be completed **for each partner organisation** within the meaning of section 2.1.2 of the Guidelines for Applicants. Any associates as defined in the same section need not be mentioned. You must make as many copies of this table as necessary to create entries for more partners.

	Partner 1
EuropeAid ID number ¹⁶	IO 217
Full legal name	ARP Group LTD (London Business Guide Org LBG)

Date of Registration	30 th November 2006
Place of Registration	Cardiff
Legal status ¹⁷	Limited Company
Official address of Registration ¹⁸	146 Oxford Street London W1D 1NB
Country of Registration 19/ Nationality 20	UK
Contact person	A.R Pehlivan
Telephone number : country code + city code + number	+44 844 504 3309
Fax number: country code + city code + number	+44 844 504 7660
E-mail address	a.pehlivan@londonbusinessguide.org
Number of employees	9

This number is available to an organisation which registers its data in PADOR. For more information and to register, please visit http://ec.europa.eu/work/europeaid/onlineservices/pador/index_en.htm

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E.g. non profit making, governmental body, international organisation

¹⁸ If not in one of the countries listed in section 2.1.1 of the Guidelines, please justify its location

¹⁹ For organisations

²⁰ For individuals

Other relevant resources	Turkish Business Directory UK-EU
Experience of similar actions, in relation to the role in the implementation of the proposed action	LBG has been working with different British governmental and private organisations giving business supporting services and training as Train to Gain, Learning and Skills Council (LSC), Business Link, Westminster College, Greater London Authority (GLA), BEMF, SEL, LSBU and Think London to deliver training and business related services like business consultancy, access to finance, Business Training as administration courses for start-up business, Management skills for SMEs, IT skills, customer care and other courses to his customers.
History of cooperation with the applicant	4 years business contact and consultancy service
Role and involvement in preparing the proposed action	Organising International Conference and collecting delegates from EU Countries
Role and involvement in implementing the proposed action	Good business network in EU countries.

Important: This application form must be accompanied by a <u>signed and dated</u> partnership statement from <u>each partner</u>, in accordance with the model provided.

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2. PARTNERSHIP STATEMENT

A partnership is a relationship of substance between two or more organisations involving shared responsibilities in undertaking the action funded by the Central Finance and Contracts Unit (Contracting Authority). To ensure that the action runs smoothly, the Contracting Authority requires all partners to acknowledge this by agreeing to the principles of good partnership practice set out below.

- 1. All partners must have read the application form and understood what their role in the action will be before the application is submitted to the Contracting Authority.
- 2. All partners must have read the standard grant contract and understood what their respective obligations under the contract will be if the grant is awarded. They authorise the lead applicant to sign the contract with the Contracting Authority and represent them in all dealings with the Contracting Authority in the context of the action's implementation.
- 3. The applicant must consult with its partners regularly and keep them fully informed of the progress of the action.
- 4. All partners must receive copies of the reports narrative and financial made to the Contracting Authority.
- 5. Proposals for substantial changes to the action (e.g. activities, partners, etc.) should be agreed by the partners before being submitted to the Contracting Authority. Where no such agreement can be reached, the applicant must indicate this when submitting changes for approval to the Contracting Authority.
- 6. Where the Beneficiary does not have its headquarters in the country where the action is implemented, the partners must agree before the end of the action, on an equitable distribution of equipment, vehicles and supplies for the action purchased with the EU grant among local partners or the final beneficiaries of the action.

I have read and approved the contents of the proposal submitted to the Contracting Authority. I undertake to comply with the principles of good partnership practice.

Name:	A. R. PEHLIVAN
Organisation:	LONDON BUSINESS GUIDE ORG
Position:	DIRECTOR
Signature:	
Date and place:	20/09/2010 LONDON

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IV. ASSOCIATES OF THE APPLICANT PARTICIPATING IN THE ACTION

This section must be completed for each associated organisation within the meaning of section 2.1.2 of the Guidelines for Applicants. You must make as many copies of this table as necessary to create entries for more associates.

	Associate 1
Full legal name	
EuropeAid ID number ²¹	
Country of Registration	
Legal status ²²	
Official address	
Contact person	
Telephone number: country code + city code + number	
Fax number: country code + city code + number	
E-mail address	
Number of employees	
Other relevant resources	
Experience of similar actions, in relation to role in the implementation of the proposed action	
History of cooperation with the applicant	
Role and involvement in preparing the proposed action	
Role and involvement in implementing the proposed action	

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This number is available to an organisation which registers its data in PADOR. For more information and to register, please visit http://ec.europa.eu/europeaid/work/onlineservices/pador/index_en.htm

E.g. non profit making, governmental body, international organisation

V. CHECKLIST

TR0803.02-02 - Civil Society Facility- EU-Turkey Intercultural Dialogue: Museums + Budget Item: BL 22 02 01

ADMINISTRATIVE DATA	
Name of the Applicant	DEMSA İç ve Dış Tic. A.S (Demsa Collection)
EuropeAid ID number	TR-2010-CJH-1208314477
Nationality ²³ /Country ²⁴ and date of registration	Turkish/Turkey
Legal Entity File number ²⁵	
Legal status ²⁶	Professional Organisation
Partner 1	Name/EuropeAid ID number: LONDON BUSINESS GUIDE ORG (ARP Group Ltd) IO 217
	Nationality/Country of registration: British / UK
	Legal status: International Business Organisation
Partner 2	Name/EuropeAid ID number:
	Nationality/Country of registration:
NB: Add as many rows as partners	Legal status:

For individuals
For organisations
If the applicant has already signed a contract with the European Commission
E.g. non profit making, governmental body, international organisation... 2009

BEFORE SENDING YOUR PROPOSAL, PLEASE CHECK THAT EACH OF THE FOLLOWING COMPONENTS IS COMPLETE AND RESPECTS THE FOLLOWING CRITERIA:		To be filled in by the applicant	
Title of the Proposal: <indicate the="" title=""></indicate>	Yes	No	
PART 1 (ADMINISTRATIVE)			
1. The correct grant application form, published for this call for proposals, has been used			
2. The Declaration by the applicant has been filled in and has been signed			
3. The proposal is typed and is in English			
4. One original and 2 copies are included			
5. An electronic version of the proposal (CD-Rom) is enclosed			
6. Each partner has completed and signed a partnership statement and the statements are included			
7. The budget is presented in the format requested, is expressed in EURO and is enclosed			
8. The logical framework has been completed and is enclosed			
9. Concept Note is filled in, and is not lengthier than 4 pages and printed in Arial 10 font.			
10. Provision for contingency reserve is not higher than 5 % of the subtotal direct eligible costs of the Action (Budget heading 7)			
11. Administrative costs are not higher than 7 % of the total direct eligible costs of the Action (Budget heading 9)			
12. Purchase for equipment and supplies and works (infrastructure/refurbishment/renovation) do not exceed 15 % of the total eligible costs of the Action			
13. CVs of project coordinator and other project key staff, indicating the position (role) in the project in EU format are attached.			
PART 2 (ELIGIBILITY)			
14. The duration of the action is equal to or lower than 12 months (the maximum allowed)			
15. The duration of the action is equal to or higher than 10 months (the minimum allowed)			
16. The requested contribution is equal to or higher than 50.000 EURO (the minimum allowed)			
17. The requested contribution is equal to or lower than 120.000 EURO (the maximum allowed)			
18. The requested contribution is equal to or higher than 50% of the total eligible costs (minimum percentage required)			
19. The requested contribution is equal to or lower than 80 % of the total eligible costs (maximum percentage allowed)			

VI. DECLARATION BY THE APPLICANT

The applicant, represented by the undersigned, being the authorised signatory of the applicant, in the context of the present call for proposals, representing any partners in the proposed action, hereby declares that □ the applicant has the sources of financing and professional competence and qualifications specified in section 2 of the Guidelines for Applicants; □ the applicant undertakes to comply with the obligations foreseen in the partnership statement of the grant application form and with the principles of good partnership practice; □ the applicant is directly responsible for the preparation, management and implementation of the action with its partners, if any, and is not acting as an intermediary; ☐ the applicant and its partners are not in any of the situations excluding them from participating in contracts which are listed in Section 2.3.3 of the Practical Guide to contract procedures for EC external actions (available from the following Internet address: http://ec.europa.eu/europeaid/work/procedures/implementation/index_en.htm. Furthermore, it is recognised and accepted that if we participate in spite of being in any of these situations, we may be excluded from other procedures in accordance with section 2.3.5 of the Practical Guide; □ the applicant and each partner (if any) is in a position to deliver immediately, upon request, the supporting documents stipulated under section 2.4 of the Guidelines for Applicants.; □ the applicant and each partner (if any) are eligible in accordance with the criteria set out under sections 2.1.1 and 2.1.2 of the Guidelines for Applicants; if recommended to be awarded a grant, the applicant accepts the contractual conditions as laid down in the Standard Contract annexed to the Guidelines for Applicants (annex G); □ the applicant and its partners are aware that, for the purposes of safeguarding the financial interests of the Communities, their personal data may be transferred to internal audit services, to the European Court of Auditors, to the Financial Irregularities Panel or to the European Anti-Fraud Office.

The following grant applications have been submitted (or are about to be submitted) to the European Institutions, the European Development Fund and the EU Member States in the last 12 months:

• < list only actions in the same field as this proposal>

The applicant is fully aware of the obligation to inform without delay the Contracting Authority to which this application is submitted if the same application for funding made to other European Commission departments or Community institutions has been approved by them after the submission of this grant application.

Signed on behalf of the applicant

Name	ABDULLAH PEHLIVAN
Signature	
Position	General Coordinator
Date	23/09/2010

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VII.ASSESSMENT GRID (TO BE USED BY THE CONTRACTING AUTHORITY)

	YES	NO
STEP 1: OPENING SESSION AND ADMINISTRATIVE CHECK		
1. The submission deadline has been respected		
2. The Application form satisfied all the criteria specified in part 1 of the Checklist (Section V of Part B of the Grant application form).		
The administrative verification has been conducted by:		
Date:	1	
DECISION 1:		
The Committee has recommended the Concept Note for Evaluation after having passed the Administrative check.		
STEP 2: EVALUATION OF THE CONCEPT NOTE		
DECISION 2:		
The Committee has approved the Concept Note and decided to proceed with the evaluation		
of the full proposal after having pre-selected the best Concept Notes.		
The evaluation of the Concept Note has been conducted by:		
Date:		
STEP 3: EVALUATION OF THE FULL APPLICATION FORM		
DECISION 3:		
A. The Committee has recommended the proposal for Eligibility verification after having		
been provisionally selected within the top ranked scored proposals within the available		
financial envelope.		
B. The Committee has recommended the proposal for Eligibility verification after having		
been put on the reserve list according to the top ranked scored proposals		
The verification of the proposal has been conducted by:		
Date:		
STEP 4: ELIGIBILITY VERIFICATION		
3. The Application form satisfied all the criteria specified in part 2 of the Checklist (Section V of Part B of the Grant application form).		
4. The supporting documents listed hereunder, submitted according to the Guidelines (Section 2.4), satisfied all the eligibility criteria of the applicant and its partner(s) (if any)		
a. The applicant's statutes		
b. The statutes or articles of association of <u>all partners</u>		
c. The applicant's external audit report (if applicable)		
<to authority="" be="" commission="" contracting="" european="" inserted="" is="" the="" when=""></to>		
d. The Legal Entity File (see annex F of the Guidelines for Applicants) is duly		
completed and signed by the applicant and is accompanied by the justifying documents		
requested.		
<to authority="" be="" commission="" contracting="" european="" inserted="" is="" the="" when=""></to>		
e. A Financial Identification form (see annex E of the Guidelines for Applicants).		
f. Copy of the applicant's latest accounts.		
The assessment of the eligibility has been conducted by:		
Date:		
DECISION 4:		
The Committee has selected the proposal for funding after having verified its eligibility		
according to the criteria stipulated in the Guidelines.		

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